

## Margaret Stokes McMillan

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### Education

Columbia University, Ph.D. in Economics *with Distinction*, 1998  
*Fields: International Trade, Industrial Organization, Development*

Princeton University, Woodrow Wilson School, M.P.A., 1985

Boston University, B.S. in Mathematics and Economics, *summa cum laude*, 1981

### Academic Appointments

External Examiner, University of Botswana, 2009-2010

Northeast Universities Development Consortium, Executive Committee 2009 -  
Radcliffe Fellow, Radcliffe Institute for Advanced Study, 2005/2006

Faculty Research Associate, National Bureau of Economic Research, 2005 -  
Associate Professor of Economics, Tufts University, 2004 -  
Assistant Professor of Economics, Tufts University, 1998-2004

### Other Appointments

Consultant, Development Economics Research Group, World Bank, 2008 -  
Special Sworn Employee, United States Bureau of Economic Analysis, International  
Investment Division, Washington, D.C., December 2002-  
Consultant, Diagnostic Trade Integration Study Ethiopia, World Bank, 2002-2004  
Senior Economist, Equity and Growth through Economic Research, USAID, 1997-2000  
Consultant, United Nations Development Programme, New York, 1995  
Consultant, The World Bank, Africa Adjustment Study Update, Washington, D.C., 1994  
Chief of Party, World Bank, Cooperative and Rural Development Bank, Tanzania, 1990-1993  
Consultant, Central Bank, Dar es Salaam, Tanzania, 1989-1990  
Consultant, Lonrho Tanzania, Dar es Salaam, Tanzania, 1989-1990  
Associate, Capital Markets, Equator Bank Limited, Hartford, Connecticut, 1987-1989  
Financial Analyst, Shearson Lehman Brothers, New York, 1985-1987  
Assistant Junior Program Officer, United Nations Development Programme, Mali, 1984  
United States Peace Corps Volunteer, Bougouni, Mali, 1981-1983

## Published and Forthcoming Articles

"Trade, Inequality and Poverty," forthcoming, Annual Review of Economics 2010. (with Ann Harrison)

"Trade and Employment," paper prepared for the United Nations Industrial Organization, NBER Working Paper, forthcoming in Trade and Employment, UNIDO, Geneva, Fall 2010.

"Production Offshoring and Labor Markets: Recent Evidence and a Research Agenda." forthcoming in ed. Guido Porto Adjustment to Trade, World Bank 2009.

"International trade, offshoring, and US wages," CEPR VOxEU.org, August 31, 2009. (with Avi Ebenstein, Ann Harrison and Shannon Phillips)

"Profit Sharing Between Host Countries and Multinationals in Natural Resource Extraction: An Empirical Investigation", Brookings Trade Forum 2007. (with Andrew Waxman)

"Food Aid and Poverty," American Journal of Agricultural Economics, Volume 89, Number 5, December 2007, pp. 1152-1160(9). (with Barrett Kirwan)

"Does Food Aid Harm the Poor? Household Evidence from Ethiopia," in Ann Harrison, ed., Globalization and Poverty, Chicago: University of Chicago Press and the National Bureau of Economic Research, 2007. Read NBER Digest summary of this paper: <http://www.nber.org/digest/mar05/w11048.html>. (with James Levinsohn)

"My Policies or Yours: Do OECD Agricultural Policies Affect Poverty in Developing Countries?" in Ann Harrison, ed., Globalization and Poverty, Chicago: University of Chicago Press and the National Bureau of Economic Research, 2007. Read the New York Times article citing this paper: <http://www.tufts.edu/~mmcmilla/papers/McMillanNYT.pdf>. (with Nava Ashraf and Alix Zwane)

Review of The White Man's Burden by William Easterly, The Penguin Press (2006). Journal of International Economics, Volume 73, Issue 1, September 2007, Pages 213-215.

"U.S. Multinational Activity Abroad and U.S. Jobs: Substitutes or Complements?" Journal of Industrial Relations, Vol. 46, No. 2, pp. 347-365, April 2007. (with Ann Harrison and Clair Null)

"On the links between globalization and poverty," Journal of Economic Inequality, 5(1): 123-134, April, 2007. (with Ann Harrison)

"Dispelling Some Myths About Offshoring", Academy of Management Perspectives, 2006 [lead article]. (with Ann Harrison)

Review of "Global Agricultural Trade and Developing Countries", The World Bank, Journal of Economic Literature, 2006.

"Global Capital Flows and Financing Constraints," Journal of Development Economics, 75(1): 269-301, October 2004. (with Ann Harrison and Inessa Love)

"When Economic Reform Goes Wrong: Cashew in Mozambique," Brookings Trade Forum 2003. (with Dani Rodrik and Karen Welch)

"Does Direct Foreign Investment Affect Domestic Firms Credit Constraints?" Journal of International Economics, vol. 61, Issue 1, October 2003. (with Ann Harrison)

"An African Growth Trap: Production Technology and the Time-Consistency of Agricultural Taxation, R&D and Investment," Review of Development Economics, vol. 7, no. 2, May, 2003. (with William Masters)

"Leadership or Institutions? Reputation, Retaliation and Opportunistic Taxation," in John McLaren (editor), Institutional Elements of Tax Design and Reform, World Bank, Washington, D.C., January, 2003.

"Ethnolinguistic Diversity, Government and Growth," in Frank Salter (editor), Welfare, Ethnicity and Altruism: New Findings and Evolutionary Theory, London, Frank Cass, 2003. (with William Masters)

Review of: African Economies in Transition. Volume 1. The Changing Role of the State. Volume 2. The Reform Experience, Jo Ann Paulson (editor), Journal of Economic Literature, vol. 39, no. 2, June, 2001.

"Climate and Scale in Economic Growth," Journal of Economic Growth, vol. 6, no.3, September, 2001. See media coverage in The Times of London, the Toronto Star, the Indianapolis Star, ABC News and The New Scientist at: <http://abcnews.go.com/Technology/story?id=98232t>. (with William Masters)

"Why Kill the Golden Goose? A Political Economy Model of Export Taxation," Review of Economics and Statistics, vol. 83, no. 1, February, 2001.

"Understanding the Political Economy of Tropical Agriculture," American Journal of Agricultural Economics, vol. 82, no. 3, August, 2000. (with William Masters)

## **Work in Progress**

"Estimating the Impact of Trade and Offshoring on American Workers Using the Current Population Surveys," NBER Working Paper No. 15107, June 2009. Read a non-technical summary of this paper at: <http://www.voxeu.org/index.php?q=node/3920>. (with Avraham Ebenstein, Ann Harrison and Shannon Phillips).

“Offshoring Jobs? Multinationals and US Manufacturing Employment,” revise and resubmit, Review of Economics and Statistics.(with Ann Harrison)

"Product Differentiation and Film Programming Choice: Do First-Run Movie Theatres Show the Same Films?" (with Darlene Chisholm and George Norman), revise and resubmit, Journal of Industrial Economics.

"Child Undernutrition, Household Poverty and National Income in Developing Countries: Quantile Regression Results," under review, World Development. (with Steve Block, William A. Masters and Priya Bhagowalia)

"Savings Account Labeling and Financial Literacy Training for Susu Customers in Ghana," in progress. Read about it: <http://financialaccess.org/research/projects/0071>. (with Ed Kutoati and Dean Karlan)

"Examining Effects of Crop Price Insurance for Farmers in Ghana." Read about it: <http://poverty-action.org/research/projects/0007>. (with Ed Kutoati and Dean Karlan)

"Demographic Pressure and Institutional Change: Village Level Response to Rural Population Growth in Burkina Faso," in progress. Read about it: <http://www.nber.org/confer/2009/ADSs09/ADSs09prg.html>. (with Harounan Kazianga and William Masters)

"What Does South Africa's Trade Policy Have to Do with Poverty and Income Inequality in Botswana?" in progress. (with Brian McCaig)

"Long Term Impacts of US Food Aid on Developing Country Recipients," in progress. (with Barrett Kirwan)

"Globalization and Health Outcomes in Colombia: Evidence from the Demographic and Health Surveys," in progress.

## **Research Grants**

NBER Africa Project, "Demography and Institutional Change" (with Harounan Kazianga and Will Masters), July 2008-2010.

Anonymous Donor Grant, “Financial Literacy Training in Ghana,” (with Dean Karlan and Edward Kutoati), January 2007-January 2009.

National Science Foundation Grant #0423080 – Supplemental Funding, "Overseas Investment and Labor Market Outcomes Using BEA Micro Data," January 2007 - January 2008, (with Ann Harrison).

Lifespan/Tufts/Brown Center for AIDS Research, Developmental Grant, "HIV/AIDS, Health Behavior and the Income Gradient," Fall 2004 (with Karen Eggleston).

National Science Foundation Grant #0423080, "Overseas Investment and Labor Market Outcomes Using BEA Micro Data," July 2004 - July 2006, (with Ann Harrison).

Faculty Research Awards Committee Research Grant, Tufts University, 2004.  
Undergraduate Initiative in Teaching Award, May 2004.  
Faculty Research Awards Committee, Research Grant, Tufts University, 2002.  
Faculty Research Awards Committee, Summer Grant, Tufts University, 1998.  
President's Fellow, Columbia University, 1994 -1997.  
Center for International Business Education, Research Grant, Columbia University, 1995.  
Woodrow Wilson Fellow, Princeton University, 1983-1985.

### **Conference Presentations and Seminars**

AEA Meetings (3), African Economic Research Consortium (2), African Finance and Economics Association, Botswana Institute for Development Policy Analysis, Brookings Institution, Brown University, Center for Global Development, City University of New York, Columbia University (2), Cornell University, Dartmouth College, University of Delaware, Development Economics Study Group (U.K.), Economic and Social Council of the United Nations, Federal Reserve Bank of Boston, Harvard University (4), Indiana University, International Monetary Fund, Latin America and the Caribbean Economics Association, London School of Economics, NBER (4), New York University Leonard Stern School of Business, Northeast Universities Development Conference (2), Oxford University (2), Princeton University, Purdue University, William Davidson Institute (2), World Bank (3), United States Agency for International Development (2), United Nations Industrial Organization, United States Bureau of Economic Analysis, University of California Berkeley, University of Maryland, University of Minnesota, University of Oklahoma, Yale University.

### **Refereeing**

American Economic Review, American Journal of Agricultural Economics, American Journal of Economics, Economic Development and Cultural Change, Economics and Politics, Journal of African Economies, Journal of Corporate Finance, Journal of Development Economics, Journal of Development Studies, Journal of Economic Growth, Journal of Industrial Economics, Journal of International Economics, Journal of Political Economy, The Review of Economics and Statistics, National Science Foundation, Oxford Economic Papers, Journal of Industrial Economics, World Development

### **Thesis Supervision**

Lauren Visek, Wei Yao, Arun Yang, Rachel Bergenfield, Natalie Levy, Pongrat Aroonvatanaporn, Michael Tonelli, Joanna Friedman, Bethany Peacemaker-Arrand, Karla Sy, Samantha Diamond, Dianna Darsney, Allison Archambault, Kate Davenport, Joan Hamory, Eleanor Park, Gabriel Mozes, Tania Desgrottes, Rahwa Tesfay, Eli Miloslavsky, Benjamin Harris

## References

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